



**KABARAK**

**UNIVERSITY**

**UNIVERSITY EXAMINATIONS**

**2009/2010 ACADEMIC YEAR**

**FOR THE DEGREE OF BACHELOR OF COMMERCE**

**COURSE CODE: FNCE 212**

**COURSE TITLE: MANAGEMENT MATHEMATICS II**

**STREAM: Y2S1**

**DAY: THURSDAY**

**TIME: 3.00 – 5.00 A.M.**

**DATE: 12/08/2010**

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**INSTRUCTIONS**

1. The paper contains **FIVE** questions
2. Question **ONE** is compulsory
3. Answer any other two questions from the remaining four.

**PLEASE TURNOVER**

**QUESTION ONE (30 MARKS)**

- a) What do you understand by the following terms as used in Decision theory
  - i) Action space (2marks)
  - ii) Decision maker (2marks)
  - iii) States of Nature (2marks)
  - Iv) Decision under certainty (2marks)
  - iv) Decision under uncertainty (2marks)
- b) Explain the application of input-output model in economic analysis (4marks)
- c) What do you understand by Markov process and explain its application in business ( 5 marks)
- d) Explain the following terms as used in Markov process
  - v) Transitional probabilities (2marks)
  - vi) Steady- States (2marks)
  - vii) Absorbing state (2marks)
- e) Outline steps in solving a Linear programming problems (5marks)

## **QUESTION TWO ( 20 MARKS)**

Koima Agro mills ltd (KAM) is considering whether to enter a very competitive market. In case KAM decided to enter this market it must either install a new forging process or pay overtime wages to the entire workers. In either case, the market entry could result in

- i. high sales
- ii. medium sales
- iii. low sales
- iv. no sales

- a) Construct an appropriate tree diagram **(4marks)**
- b) Suppose the management of KAM has estimated that if they enter the market there is a 60% chance of their stakeholders approving the installation of the new forge. (this means that there is a 40% chance of using overtime) a random sample of the current market structure reveals that KAM has a 40% chance of achieving high sales, a 30% chance of achieving medium sales, a 20% chance of achieving low sales and a 10% chance of achieving no sales. Construct the appropriate probability tree diagram and determine the joint probabilities for various branches **(4marks)**
- c) Market analysts of KAM have indicated that a high level of sales will yield shs 1,000,000 profit; a medium level of sales will result in a shs 600000 profit a low level of sales will result in a shs 200000 profit and a no sales level will cause KAM a loss of shs 500000 apart from the cost of any equipment. Entering the market will require a cash outlay of either shs 300000 to purchase and install a forge or shs 10000 for overtime expenses should the second option be selected. Draw the appropriate decision tree diagram **(8marks)**

**QUESTION THREE (20 MARKS)**

Unilever Kenya manufactures two brands of washing powder, Handwash and machinewash. Handwash has a contribution of Sh.4 per unit and machinewash has a contribution of Sh.3 per unit. Handwash requires 30 machine minutes and 30 labor minutes to manufacture a unit. Machine wash requires 20 machine minutes and 30 labour minutes to manufacture a unit. Total available machine hours per day are 12hours whereas total available labour hours per day are 14hrs.

**Required:**

- i) Formulate linear programming model. **(6marks)**
- ii) How much of each brand should Unilever Kenya produce if it wishes to maximize its daily contribution assuming that all the washing powder produced is sold ( Use graphical method)  
**(14marks)**

**QUESTION FOUR ( 20 MARKS)**

Determine the total demand  $x$  for the industries; Ketepa, Haco and Petroleum given the matrix of technical coefficients (A), Capital and the final demand vector B

$$A = \begin{bmatrix} 0.3 & 0.4 & 0.1 \\ 0.5 & 0.2 & 0.6 \\ 0.1 & 0.3 & 0.1 \end{bmatrix} \quad B = \begin{bmatrix} 20 \\ 10 \\ 30 \end{bmatrix}$$

**QUESTION FIVE (20 MARKS)**

Three clients of Disrup, Ltd P, Q and Rare direct competitors in the retail business. In the first week of the year P had 300 customers Q had 250 customers and R had 200 customers. During the second week, 60 of the original customers of P transferred to Q and 30 of the original customers of P transferred to R. similarly in the second week 50 of the original customers of Q transferred to P with no transfers to R and 20 of the original customers of R transferred to P with no transfers to Q.

**Required**

- a) Display in a matrix the pattern of retention and transfers of customers from the first to the second week **(4 marks)**
- b) Re-express the matrix that you have obtained in part (a) showing the elements as decimal fractions of the original numbers of customers of P, Q and R (2 marks) *Refer to this re expressed matrix as B*
- c) Multiply matrix B by itself to determine the proportions of the original customers that have been retained or transferred to P, Q and R from the second to the third week. **(4 marks)**
- d) Solve the matrix equation  $(xyz)B = (xyz)$  given that  $x + y + z = 1$  **(8 marks)**
- e) Interpret the result that you obtain in part (d) in relation to the movement of customers between P, Q and R **(2marks)**

**(Total 20 marks)**