



**JARAMOGI OGINGA ODINGA UNIVERSITY OF SCIENCE AND TECHNOLOGY**  
**SCHOOL OF AGRICULTURAL AND FOOD SCIENCES**  
**UNIVERSITY EXAMINATION FOR DEGREE OF MASTER OF SCIENCE**  
**AGRICULTURAL EXTENSION EDUCATION**  
**FIRST YEAR SECOND SEMESTER 2013/2014 ACADEMIC YEAR**

**PART TIME**

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**COURSE CODE: AAE 5122**

**COURSE TITLE: FARM MANAGEMENT**

**EXAM VENUE:**

**STREAM: MSc [Agric. Ext. Edu.]**

**DATE:26/11/14**

**EXAM SESSION: 9.00 – 12.00 NOON**

**TIME: 3.00 HOURS**

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**Instructions:**

- 1. Answer ALL question.**
- 2. Candidates are advised not to write on the question paper.**
- 3. Candidates must hand in their answer booklets to the invigilator while in the examination room.**

**Question 1**

Production function is a systematic way of showing the relationship between different amounts of resource or input used to produce a product and the corresponding output or yield of that product e.g response curve, yield curve or simply input/output relationship.

- a) Given an input price of KES 12/= and output price of KES 2/=, fill in the production function table below. [8 marks]

**Table 1: Production Function**

Input level	Total physical product (TPP)	Marginal physical product (MPP)	Total revenue (TR) KES	Total input cost (TIC) KES	Marginal revenue (MR) KES	Marginal cost (MC) KES
0	0					
1	12					
2	30					
3	44					
4	54					
5	62					
6	68					
7	72					
8	74					
9	72					
10	68					

- b) Determine the optimal level of output level to produce in order to maximize profit. [4 marks]

- c) State the “Decision Rule” for determining the optimal level of how much input to use in order to maximize profit. [3 marks]

**Question 2**

Use your knowledge of Linear Programming as a Farm Planning technique and the basic data give in Table 2 below to answer the following questions:

**Table 2. Basic data for Linear Programming.**

Resources	Constraints		
	Units/ha	Cotton/ha	Groundnuts/ha
Cropland	180 ha	1.0	1.0
March [Spring] labour	600 hrs	2.0	4.5
August [Summer] labour	600 hrs	3.5	2.5
Operating capital	45,000/=	300/=	350/=
Net Returns/ha		18,000/=	20,000/=

- (a) What would be the Production Possibilities schedule, by resource, for Linear programming purposes? [5 marks]
- (b) Which is the most limiting resource for Groundnuts production? [1 marks]
- (c) Illustrate by way of computation, the implication of producing Cotton only. [3 marks]
- (d) Suppose a combination of Cotton and Groundnuts would be profitable, use a graphical presentation to determine the optimum solution for Cotton-Groundnuts production. [3 marks]
- (e) With the information obtained in locating the feasible solution in the graphical presentation above, use the “trial and error” method to compute the BEST point/level for the Cotton-Groundnuts production combination. [3 marks]

### Question 3

A farmer would like to change from the production of “Commercial Maize” to “Baby Corn”. One [1] hectare of Baby corn yields 95 bags of 90 kg each. The market price of a 90 kg bag of Baby Corn is KES 2,225/=. The total variable cost of producing 1 hectare of Baby corn is KES 25,000/=. One [1] hectare of Commercial Maize yields 100 bags of 90 kg each. The market price of Commercial Maize is KES 1,800/= per bag. The total variable cost of producing 1 hectare of Commercial maize is KES 18,000/=.

- (a) Using Partial Budgeting as a Farm Planning technique, determine whether it is profitable for the Farmer to introduce the change. Indicate all the necessary steps and assumptions. [13 marks]
- (b) Briefly explain the main purpose of a partial budget in farm business planning. [2 marks]

### Question 4

The decision environment of agricultural producers is generally multifaceted and complex. Many distinct sources of risk may exist, and many discretionary actions may be available to the decision maker.

- a) With the help of a schematic, illustrate and briefly explain possible attitudes towards risk associated with alternatives likely to be selected by different business managers. [6 marks]
- b) Discuss any two methods of reducing risk and uncertainty in a business context. [4 marks]
- c) Define the following Farm Management terminologies:
  - i. The most acceptable definition of Farm Management. [1 mark]
  - ii. The Law of diminishing marginal returns. [1 mark]
  - iii. Equal marginal principle. [1 mark]
  - iv. Economic profit. [1 mark]
  - v. Slack variables. [1 mark]