



W1-2-60-1-6

JOMO KENYATTA UNIVERSITY**OF****AGRICULTURE AND TECHNOLOGY****University Examinations 2015/2016****FOURTH YEAR FIRST AND SECOND SEMESTER EXAMINATION****FOR THE DEGREE OF BACHELOR OF COMMERCE****HCOB 2505: PRODUCTION ECONOMICS****DATE: APRIL 2016****TIME: 2 HOURS****INSTRUCTIONS: ANSWER QUESTION ONE AND ANY OTHER TWO QUESTIONS****Question One (30 Marks)**

- a) In many managerial decisions the exact outcome of a given cause of action is usually uncertain due to a number of economic conditions in firm and industry, discuss five (5) reasons. (10 Marks)
- b) Define the following terms:
- (i) Risk (2 Marks)
 - (ii) Certainty (2 Marks)
 - (iii) Isocost (2 Marks)
 - (iv) CVP (2 Marks)
- c) ABC is considering investing in two mutual exclusive projects by investing Kshs. 80,000 and Kshs. 120,000 in Project A and B respectively. Assume that the cost of capital is 6% advice management on which project is viable if the expected cashflows from the two projects for the next six years is as follows:

Year	Project A	Project B
1	10,000	15,000
2	12,000	26,000
3	14,000	40,000
4	15,000	50,000

5	8,000	40,000
6	6,000	32,000

Get:

- (i) Pi (4 Marks)
- (ii) IRR (4 Marks)
- (iii) Payback period (4 Marks)
- d) Explain your answer. (2 Marks)

Question Two (20 Marks)

- a) ABC Manufacturers sells furniture items whose cost per unit is Kshs. 0.75 and selling price per unit is Kshs. 1. The fixed cost is 7.5 million:

Required:

- (i) Determine the output that the firm should produce to break even. (2 Marks)
- (ii) Suppose the firm targets a profit of 100,000 how much must it produce? (4 Marks)
- (iii) Suppose the selling price changes to Kshs. 1.25 and cost per unit changes to Kshs. 0.9. Comment on what will happen to the BEP. (4 Marks)
- b) You are given the following total revenue and total cost function of a firm:

$$TR = 45Q - 0.5Q^2$$

$$T.C = Q^3 - 8Q^2 + 57Q + 2$$

Required:

Determine the level of output to produce in order to maximize the profits. (10 Marks)

Question Three (20 Marks)

- a) Discuss the three (3) levels of Long Run analysis of production. (8 Marks)
- b) Using a diagram discuss the classical production function displaying the relationship between input and output in the short run. (12 Marks)

Question Four (20 Marks) ✓

- a) State and explain the four (4) factors of production. (8 Marks)
- b) Highlight six (6) factors that affect mobility of labour. (6 Marks)
- c) Discuss three (3) cost implications of unemployment in an economy. (6 Marks)

Question Five (20 Marks)

- a) Explain ethics in relation to production, pricing, hiring and promoting in an organization. (6 Marks)
- b) Explain how the character and personality of a manager influences business productivity. (9 Marks)
- c) Identify and explain factors that have led to the evolution of business ethics. (5 Marks)