# PWANI UNIVERSITY COLLEGE A CONSTITUENT COLLEGE OF KENYATTA UNIVERSITY

# **UNIVERSITY EXAMINATIONS 2008/2009 ACADEMIC YEAR**

1<sup>ST</sup> YEAR 1<sup>ST</sup> SEMESTER EXAMINATION FOR THE DEGREE OF

STREAM: BACHELOR OF COMMERCE (BCOMMS)

**CBA 100: BUSINESS STUDIES** 

END SEMESTER: I TIME: 2 HOURS

DAY/TIME: THURSDAY: 5.00 – 7.00 P.M DATE: 27/11/2008

# **INSTRUCTIONS**

- Answer ALL questions
- Marks are indicated in brackets ( )

## **QUESTION ONE**

Recently many organizations have been involved in preparation of strategic plans.

a) Discuss the nature of planning. (8 mks)

b) Why do organizations engage in planning? (8 mks)

c) What are the activities that are involved in planning? (9 mks)

Total (25mks)

## **QUESTION TWO**

Justify the existence of a stock exchange market in an economy. (15 mks)

## **QUESTION THREE**

What factors hinder effective delegation of authority and responsibility in an organization? Suggest ways to counter these factors. (15 mks)

## **QUESTION FOUR**

a) Marketing is a process. Discuss. (10 mks)

b) i) What is human resources management? (1 mk)

ii) Briefly explain the methods of establishing human resource requirements. (4 mks)