**JARAMOGI OGINGA ODINGA UNIVERSITY OF SCIENCE AND TECHNOLOGY**

**SCHOOL OF BUSINESS AND ECONOMICS**

**KENDU LEARNING CENTER**

BBA- MANAGEMENT /THIRD YEAR/ SECOND SEMESTER

ACADEMIC YEAR 2015/2016

END SEMESTER EXAMS.

COURSE NAME AND CODE : ORGANIZATIONAL BEHAVIOUR ABA322

Question 1 (compulsory)

1. (a) Define the term “Organizational Culture”and state its functions (10mks)

(b) Discuss how the culture of a firm is related to its performance.( 20mks)

Choose any other two.

1. Explain the modern management theories (2omks)
2. Illustarte diagrammatically and explain how leadership is linked to decision making (20mks).
3. Discuss the subject of power in organizations, elaborating on how such power can be created and maintained (20mks)
4. Discuss the stages of the conflict process. (10mks)
   1. How do we resolve conflicts in an organizational setting? (10mks)