# **CHUKA**



# **UNIVERSITY**

#### UNIVERSITY EXAMINATIONS

#### **EMBU CAMPUS**

# THIRD YEAR EXAMINATION FOR THE AWARD OF DEGREE OF BACHELOR OF ARTS IN COMMMUNITY DEVELOPMENT

CDEV 326: CONFLICT MANAGEMENT IN THE COMMUNITY

STREAMS: B.Sc - COM. DEV Y3S1 TIME: 2 HOURS

DAY/DATE: THURSDAY 7/12/2017 8.30 A.M - 10.30 A.M.

#### **INSTRUCTIONS:**

Answer Question ONE and any other TWO

## **QUESTION ONE**

(a) Critically describe the five stages through which conflict develops. [15 Marks]

(b) Using relevant examples, distinguish the different schools of thought on conflict. [15 Marks]

## **QUESTION TWO**

State and discuss at least five methods of conflict resolution.

[20 Marks]

#### **QUESTION THREE**

Explain at least ten (10) reasons to why people choose to negotiate and ten (10) reasons why people refuse to negotiate. [20 Marks]

## **QUESTION FOUR**

Discuss the key principles of negotiation in conflict management.

[20 Marks]

# **QUESTION FIVE**

State and explain the possible steps in a mediation process.

[20 Marks]

## **QUESTION SIX**

Identify and discuss the basic elements of negotiation.

[20 Marks]