



**MASENO UNIVERSITY**  
**UNIVERSITY EXAMINATIONS 2016/2017**

**FIRST YEAR FIRST SEMESTER EXAMINATION FOR DEGREE  
OF BACHELOR OF SCIENCE IN AGROBUSINESS  
MANAGEMENT WITH INFORMATION TECHNOLOGY**

**MAIN CAMPUS**

**AAB 101: INTRODUCTION TO AGROBUSINESS  
MANAGEMENT**

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Date: 6<sup>th</sup> December, 2016

Time: 3.30 - 6.30pm

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**INSTRUCTIONS:**

- Answer ALL Questions in Section A and any other TWO in Section B.
- Carefully read and follow the instructions contained in the answer booklets



## **Section A (Compulsory)**

1. a) Exhaustively define the term agribusiness as currently used in the contemporary society. (5 Marks)
- b) Agribusiness is a source of livelihood and business to both the farming and non-farming communities Justify. (5 Marks)
- c) Distinguish between peasantry farming and commercial scale farming (4 Marks)
- d) Agricultural Cooperative societies have played and continue to play a significant role in the development of the agribusiness sector in Kenya. Discuss giving example (10 Marks)
- e) State and explain the roles of Nairobi stock exchange in Kenya (10 marks)
- f) Seasonality management is key for agribusiness activities at all times of the year. Discuss at least three ways adopted by agribusiness players in managing seasonality (6 Marks)

## **SECTION B: Answer Any Two Questions**

2. a) Discuss five forms of agricultural enterprises (5 marks)
- b) In the recent past and currently, the Government of Kenya has been in the forefront in promoting agribusiness development. Discuss five strategies adopted by the government to promote the development of the agribusiness sector. (10 Marks)
3. Good management is critical for success of an agribusiness enterprise. Discuss the functions of management that are key for an agribusiness enterprise. (15 Marks)
4. a) Discuss the five main peculiarities of an agricultural enterprise (10 Marks)
- b) Agribusiness without technology is void. Discuss. (5 Marks)
5. a) State and explain five reasons why agribusiness experts are currently advocating for contract farming in Kenya. (5 Marks)
- b) State and explain the roles of various government agencies in agribusiness development and promotion. (10 marks)