



WI-2-61-1-6
JOMO KENYATTA UNIVERSITY OF AGRICULTURE AND TECHNOLOGY
UNIVERSITY EXAMINATIONS 2017/2018
FIRST YEAR FIRST SEMESTER EXAMINATION FOR THE DEGREE OF
BACHELOR OF PROCUREMENT AND CONTRACT MANAGEMENT
HPS 2104 : SUPPLIES AND MATERIAL MANAGEMENT
DATE: JANUARY 2018
INSTRUCTIONS: ANSWER QUESTION ONE AND ANY OTHER TWO
TIME: 2 HOURS

QUESTION ONE [30 MARKS]

- (a) Define the following terms as used in supplies and material management:-
- (i) Specifications [2 marks]
 - (ii) Supply [2 marks]
 - (iii) Materials management [2 marks]
 - (iv) Quality [2 marks]
- (b) State and explain the benefits of electronic sourcing [6 marks]
- (c) A specification outlines the attributes of a product. Discuss 6 components of a specification that must be included to make it effective. [6 marks]
- (d) Define the following terms used in sourcing:-
- (i) Vendor rating [4 marks]
 - (ii) Supplier evaluation [4 marks]
- (e) Outline the benefits of variety reduction to an organization [6 marks]

QUESTION TWO [20 MARKS]

- (a) Vendor rating is an important process within an organization that allows the organization that determine the capacity and capability of a supplier. Discuss factors that need to be appraised during this process. [15 marks]
- (b) State and explain three importance of supplier relationship. [5 marks]

QUESTION THREE [20 MARKS]

- (a) Define the term standardization and state its importance to an organization. [10 marks]
- (b) Discuss the reasons for and against holding stock. [10 marks]

QUESTION FOUR [20 MARKS]

Overstocking or under stocking are both problems that can adversely affect an organization. To manage this problem effectively organizations need to adopt systems. Discuss the techniques an organization can adopt. [20 marks]

QUESTION FIVE [20 MARKS]

(a) Explain different methods of specifications that firms can adopt.

(b) David had opened a new firm and has supplies that he needs. Advise him on different sourcing strategies he can use. [10 marks]

[10 marks]

1.1

Complete