**CHUKA** 



# **UNIVERSITY**

#### **UNIVERSITY EXAMINATIONS**

# EXAMINATIONS FOR THE AWARD OF CERTIFICATE IN ANIMAL HEALTH

**AGEC 00243: ENTREPRENEURSHIP** 

STREAMS: CERT. ANHE TIME: 2 HOURS

DAY/DATE: THURSDAY 18/12/2014 8.30 A.M – 10.30 A.M.

#### INSTRUCTIONS: ANSWER QUESTION ONE AND ANY OTHER TWO QUESTIONS

## **QUESTION ONE**

- (a) The uniqueness of the business situation facing an entrepreneur and the judgment of the entrepreneur will determine the behavior qualities required by an entrepreneur.
  - (i) Discuss the main personal characteristics of an en entrepreneur. [7 marks]
  - (ii) Discuss critically the most common myths in entrepreneurship. [8 marks]
  - (iii) State four types of entrepreneurs. [4 marks]
- (b) In creating and starting new business venture entrepreneurs use ideas from various sources. Discuss some of the most frequently used sources of new ideas for entrepreneurs. [6 marks]
- (c) Distinguish between a manager and an entrepreneur. [5 marks]

### **QUESTION TWO**

(a) The absence of a conclusive entrepreneurial environment has hampered the establishment of successful business capable of turning around the Kenyan economy. Discuss the role of entrepreneurship in economic development. [7 marks]

(b) Discuss the factors that influence entrepreneurial mobility. [5 marks] (c) Discuss the challenges faced by micro and small enterprises. [8 marks] **QUESTION THREE** (a) Explain the problems encountered by women entrepreneurs in Kenya. [10 marks] Discuss the challenges facing youth employment in Kenya. [5 marks] (b) (c) Discuss the characteristics of a good business opportunity. [5 marks] **QUESTION FOUR** (a) Discuss the important features of an effective public works program in rural areas. [6 marks] (b) Motivation is the process that encourages a person into action and inducing him to continue the course of action for the achievement of goal. Discuss the Maslow hierarchy theory of needs. [10 marks] (c) Outline any four functions of an entrepreneur. [4 marks]