CHUKA



UNIVERSITY

UNIVERSITY EXAMINATIONS

EXAMINATIONS FOR THE AWARD OF CERTIFICATE IN ANIMAL HEALTH

AGEC 00243: ENTREPRENEURSHIP

STREAMS: CERT. ANHE

TIME: 2 HOURS

DAY/DATE: THURSDAY 18/12/2014

8.30 A.M – 10.30 A.M.

INSTRUCTIONS: ANSWER QUESTION ONE AND ANY OTHER TWO QUESTIONS

QUESTION ONE

- (a) The uniqueness of the business situation facing an entrepreneur and the judgment of the entrepreneur will determine the behavior qualities required by an entrepreneur.
 - (i) Discuss the main personal characteristics of an en entrepreneur. [7 marks]
 - (ii) Discuss critically the most common myths in entrepreneurship. [8 marks]
 - (iii) State four types of entrepreneurs. [4 marks]
- (b) In creating and starting new business venture entrepreneurs use ideas from various sources. Discuss some of the most frequently used sources of new ideas for entrepreneurs.
 [6 marks]
- (c) Distinguish between a manager and an entrepreneur. [5 marks]

QUESTION TWO

(a) The absence of a conclusive entrepreneurial environment has hampered the establishment of successful business capable of turning around the Kenyan economy. Discuss the role of entrepreneurship in economic development. [7 marks]

(b)	Discuss the factors that influence entrepreneurial mobility.	[5 marks]
(c)	Discuss the challenges faced by micro and small enterprises.	[8 marks]
QUESTION THREE		
(a) (b) (c)	Explain the problems encountered by women entrepreneurs in Kenya. Discuss the challenges facing youth employment in Kenya. Discuss the characteristics of a good business opportunity.	[10 marks] [5 marks] [5 marks]
QUESTION FOUR		
(a)	Discuss the important features of an effective public works program in rural	areas. [6 marks]
(b)	Motivation is the process that encourages a person into action and inducing him to continue the course of action for the achievement of goal. Discuss the Maslow hierarchy theory of needs. [10 marks]	
(c)	Outline any four functions of an entrepreneur.	[4 marks]