

# **UNIVERSITY**

### UNIVERSITY EXAMINATIONS

## **2015/2016 ACADEMIC YEAR**

#### FOR THE DEGREE OF BACHELOR OF COMMERCE

**BMGT 123: PRINCIPLES OF MANAGEMENT** 

DAY: WEDNESDAY DATE: 9/12/2015

TIME: 2:00 – 4:00 PM STREAM: Y1S2

#### **INSTRUCTIONS:**

➤ Answer Question ONE and any other Two Questions

Q1)

- a) The Principles of Bureaucracy as advocated by Max Weber are not applicable to most of today's' large organizations' Critically evaluate this statement (10mks)
- b) Open systems have inputs, transformation process and outputs; in addition they have some additional characteristics that have relevance to a management consultant. Briefly discuss the key characteristics of an open system (10mks)
- c) Critically, Discuss the major elements of management roles as propounded by Henry Mintzberg .(10mks)

Q2.

- a) Citing examples where appropriate, discuss how the external environment influences the operations of an organization (10mks)
- b) As a management Consultant, you have been asked to present a paper on

"Factors affecting span of management in an organization" In an international management forum. Briefly highlight some of the factors you are going to include in your presentation. (10mks) 3 a) Planning is a critical element of management to managers of an organization. Citing specific examples discuss the steps (guidelines) that can assist a manger to overcome roadblocks to effective planning (10mks) b) Briefly discuss the main factors that affect the degree to which top Management centralizes decision making in an organization. (10mks) 4 a) Explain the relevance of Abraham Maslows' hierarchy of needs to the process of motivation (10mks) b) Discuss the arguments for and against business social responsibility (10mks) 5 a) Discuss the three levels of management and the skills of each individual in each level (10 mks)

(10 mks)

b)Explain the main qualities of a good manager