

**W1-2-60-1-6**

## JOMO KENYATTA UNIVERSITY OF AGRICULTURE AND TECHNOLOGY

**UNIVERSITY EXAMINATIONS 2018/2019**

**YEAR 1 SEMESTER 2 EXAMINATIONS FOR THE DEGREE OF BACHELOR OF SCIENCE IN PROCUREMENT AND CONTRACT MANAGEMENT**

**HPS 2113: PROCUREMENT ETHICS AND INTEGRITY**

**DATE: AUGUST 2019 TIME: 2 HOURS**

**Instructions: Answer question one (compulsory) and any other two questions**

QUESTION ONE

a) What is the relationship between ethics and conduct (4 marks)

b) Identify the benefits of ethical behaviour to an individual (4 marks)

c) To understand ethical theories, decision makers seek to achieve a common set of goals. Briefly explain four of them (8 marks)

d) Enumerate five good business reasons for a strong commitment to ethical values (10 marks)

e) How can business contribute in the fight against corruption in the country (4 marks)

QUESTION TWO

a) Describe the dimension of corporate social responsibility (8 marks)

b) Briefly explain six issues that managers must consider at social level as part of their responsibility (6 marks)

c) Discuss how businesses can serve their communities (6 marks)

QUESTION THREE

a) Discuss the three key factors that influence ethical decisions in an organization (9 marks)

b) What methods are organizations using to promote ethical decisions in the workplace

(6 marks)

c) How have organizational ethics initiatives supported organizational objectives (5 marks)

QUESTION FOUR

Discuss the causes and incentives for engaging in corruption for a procurement officer (20 marks)

QUESTION FIVE

Discuss the relevance of the following concepts as used in business to business ethics (20 marks)

a) Use of power

b) Declaring interest

c) Reciprocal trading

d) Supplier imposition

e) Size, maturity and location